



CITY OF GLENDALE, CALIFORNIA  
REPORT TO THE:

Joint  City Council  Housing Authority  Successor Agency  Oversight Board

February 6, 2018

**AGENDA ITEM**

Report: Regarding the purchase of Holmatro rescue equipment for the new ladder truck and a request to dispense with competitive bidding and authorize this purchase from Fire Service Specification & Supply.

- 1) Resolution to dispense with competitive bidding and authorize the purchase of Holmatro rescue equipment from Fire Service Specification & Supply

**COUNCIL ACTION**

Public Hearing  Ordinance  Consent Calendar  Action Item  Report Only   
Approved for 2/6/18 calendar

**ADMINISTRATIVE ACTION**

Submitted by:  
Greg Fish, Fire Chief

Signature

Prepared by:  
Julie Schaeffer, Public Safety Business Administrator

Approved by:  
Yasmin Beers, Interim City Manager

Reviewed by:  
Michael J. Garcia, City Attorney

Brian Richey, Battalion Chief, Training & Safety Section

Robert Elliot, Finance Director

## **RECOMMENDATION**

It is respectfully requested that the City Council approve the attached motion authorizing the City Manager to dispense with competitive bidding for the purchase of rescue equipment for the new ladder truck from Fire Service Specification & Supply.

## **BACKGROUND/ANALYSIS**

The Fleet Services Division is replacing a ladder truck that has reached its total service life of 20 years. The replacement truck purchased this fiscal year requires the Fire Department to procure the full complement of equipment to match the twenty year service life of the apparatus.

Currently the Glendale Fire Department utilizes Holmatro rescue equipment on all three ladder trucks, the Urban Search and Rescue Squad, and the Glendale Regional Training Center . The Glendale Fire Department has utilized this equipment since 2005 and all members are proficient in its use. For the following reasons we are requesting a sole source authorization with the authorized regional vendor, Fire Service Specification & Supply, to purchase the same equipment for the newest ladder truck purchase.

- **Training & Safety;** having more than one brand of equipment poses a training and safety issue during emergency responses. Each brand of rescue equipment has different features, specifications and operations. Maintaining different brands reduces on scene efficiency.
- **Interoperability;** All components of Holmatro's rescue tool complement can be utilized together with other tools from additional GFD apparatus while on scene. If we mix brands of rescue tools we lose interoperability with other arriving apparatus as well as the ability to have a back-up piece of equipment in the event a repair is required. Additionally, our neighbors in Burbank, Pasadena, L.A. City and L.A. County all use Holmatro tools.
- **Maintenance & Repair;** our small engine repair shop maintains an inventory of normal wear and tear Holmatro replacement items. Additionally our in-house small engine technicians are trained in the repair of Holmatro tools. Possessing multiple brands will create a need for additional training and parts inventory adding to our annual costs.
- **Reliability & Performance;** The Fire Department has utilized Holmatro equipment for over 12 years. Their reliability, performance and innovation have proved superior to other tools previously employed or tested.

The Holmatro group was originally founded in the Netherlands and is now a worldwide manufacturer. Holmatro equipment is widely used across United States in the Fire Service as well as by U.S. Naval Academy, the Army, Airforce, and by rescue teams from FEMA. Holmatro rescue equipment sold in the United States is manufactured in Glen Burnie, Maryland. Holmatro brand equipment in the Fire Service has become most prevalent brand. Maintaining this brand is the most cost-effective solution, switching to another brands will add thousands of dollars to our repair, equipment and training budgets annually. For the reasons stated above, we are requesting a sole source authorization with Fire Service Specification & Supply the Holmatro vendor for our region.

**FISCAL IMPACT**

The cost to purchase and outfit a new ladder truck with Holmatro rescue equipment is \$57,730 and was funded in the fiscal year FY 2017-2018 budget process under 45150-101-403 and 51000-101-403. These tools for the ladder truck are known more commonly as the Jaws of Life as they are mostly utilized in physical rescues during patient extrication operations.

The purchase of Holmatro tools will allow the Fire Department maintain our current operations budget. Substituting a different brand will increase our training and overtime budgets as we will be required to train all fire personnel on tool use as well as send our small engine program members to brand specific repair and maintenance trainings. Choosing a new brand will also significantly increase our equipment budget as we will have to purchase brand specific repair kits and parts for minor repair and replacement.

**ALTERNATIVES**

Alternative 1: City Council approve the attached resolution authorizing the Interim City Manager or her designee to dispense with competitive bidding for the purchase of Holmatro Rescue Equipment from Fire Service Specification.

Alternative 2: The City Council may choose to decline the request to maintain a single brand of rescue equipment.

Alternative 3: The City Council may consider any other alternative not proposed by staff.

**CAMPAIGN DISCLOSURE**

In Accordance with the City Campaign Finance Ordinance No. 5744, the following are the names and business addresses of the members of the board of directors, the chairperson, CEO, COO, CFO, Subcontractors and any person or entity with more than 10% interest in the company proposed for contract in this Agenda Item Report:

**Officers of Fire Service Specification & Supply:**

Full Name	Title	Business Address	City	State	Zip
Frank Lane	President	18662 Beachmont Ave.	Santa Ana	CA	92705

**Officers of Holmatro.:**

Full Name	Title	Business Address	City	Country	Zip
Jaap Meijer	Chief Executive Officer	Lissenveld 30, P.O. Box 66	Raamsdonksveer	Netherlands	4940AB
William Swayne	President	Lissenveld 30, P.O. Box 66	Raamsdonksveer	Netherlands	4940AB

**EXHIBITS**

None

RESOLUTION NO. \_\_\_\_\_

**A RESOLUTION OF THE COUNCIL OF THE CITY OF GLENDALE, CALIFORNIA, DISPENSING WITH COMPETITIVE BIDDING AND AUTHORIZING THE INTERIM CITY MANAGER OR HER DESIGNEE TO EXECUTE A CONTRACT WITH FIRE SERVICE SPECIFICATION & SUPPLY FOR THE PURCHASE OF RECUE EQUIPMENT**

**WHEREAS**, the Glendale Fire Department utilizes Holmatro rescue equipment on all three ladder trucks, the Urban Search and Rescue Squad, and the Glendale Regional Training Center and has utilized this equipment since 2005 and all members are proficient in its use; and

**WHEREAS**, having more than one brand of equipment poses a training and safety issue during emergency responses because each brand of rescue equipment has different features, specifications and operations, and the maintenance of different brands reduces on scene efficiency; and

**WHEREAS**, all components of Holmatro's rescue tool complement can be utilized together with other tools from additional GFD apparatus while on scene, and mixing brands of rescue tools can lose interoperability with other arriving apparatus as well as the ability to have a back-up piece of equipment in the event a repair is required; and

**WHEREAS**, the city's small engine repair shop maintains an inventory of normal wear and tear Homatro replacement items and the technicians are trained in the repair of Holmatro tools and possessing multiple brands will create a need to additional training and parts inventory adding to the annual costs; and

**WHEREAS**, the Fire Department has utilized Holmatro equipment for over 12 years and their reliability, performance and innovation have proved superior to other tools previously employed or tested.

**NOW THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF GLENDALE:**

1. That the foregoing facts are deemed to be true and correct and a basis for dispensing

